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NO.399 P802/003



Fleet Boston Financial

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jagane_m_compayra@fieet.com

Joanne M. Campagna Jur President Relationship Manager Small Business Services

June 27, 2002

Reverend Richard Stenhouse Bethel African Methodist Episcopal Church 1525 Michigan Avenue Buffalo, NY 14209

Dear Reverend Stenhouse:

Thank you for considering Fleet Bank for the financing needs of Bethel African Methodist Episcopal Church.

Fleet Bank would be pleased to consider the following credit facility:

- A Term Loan in the amount of \$200,000 for a term of Five (5) Years with a Fifteen (15) Year Amortization. Such a Loan would have an Interest Rate Equal to Fleet Bank's Cost of Funds + 2.25% with a Commitment Fee of \$1,500. If such a loan closed today, the interest rate would be 6.93% and would be secured by an all business asset filing and a first mortgage position on the commercial real estate Incated at 1525 Michigan Avenue, Buffalo, NY.
- This loan would be subject to receipt of a satisfactory environmental report and a loan to value not in excess of 75%.

Additionally, the following items are necessary for Fleet Bank to continue its review of this loan request:

- Income Statement for 1999
- Interim Income Statement and Balance Sheet for 2002
- 2002 Annual Budget
- 1999, 2000, 2002 Tax Returns
- 1999, 2000, 2001 Balance Sheet
- Copies of Key Bank & M&T Bank current balances on debt to be refinanced